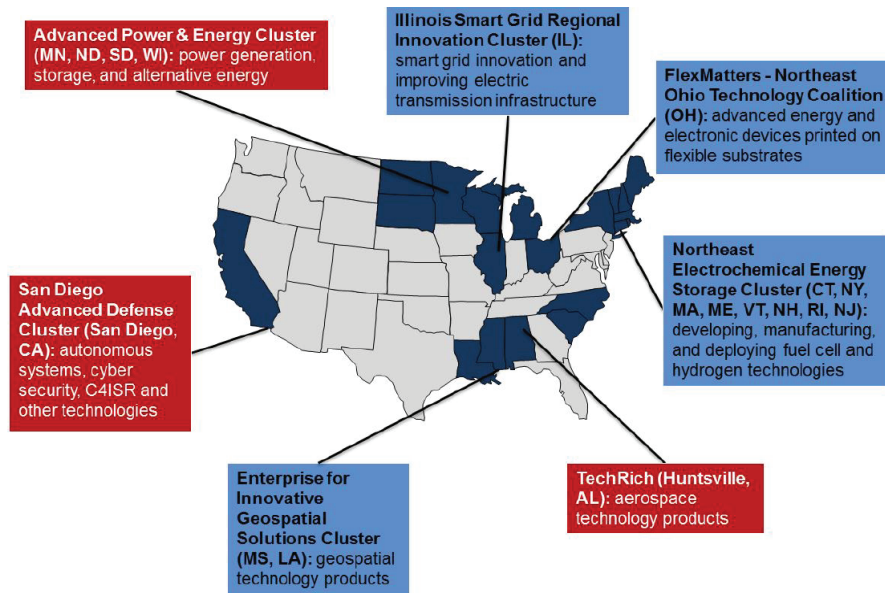


SBE NEWS ALERT

A Bank's Gift Demonstrates the Power of Small Business Innovation



Source: Cluster proposals

Map of the seven clusters currently funded by SBA's Initiative. The three clusters with white text and red background are defense-focused, while the four with black text and blue background are clusters involved in a variety of industries other than defense.

By Maria Contreras Sweet,
SBA Administrator

On Capitol Hill, I joined leaders of JP Morgan Chase as they announced a five-year, \$30 million philanthropic investment to support the pioneering work of American small businesses joining "regional clusters."

Clusters are public-private partnerships that convene a region's corporations, small businesses, universities, investors and regional economic organizations to achieve synergies and productivity levels that a single company could not. Chase's commitment is believed to be the largest private-sector contribution to date in support of clusters.

SBA was the very first federal agency supporting this regional growth strategy back in 2010. Since then, we've played a leading role in interagency efforts to create and support clusters. We've provided more than \$21 million in government grants and contracts, and we've organized forums for cluster

leaders to discuss strategies to increase the commercialization of new technologies created by small businesses.

Clusters are supporting entrepreneurs who work in some of the key emerging industries of the 21st century. This matters, because it's our small businesses that have emerged as America's leading innovators, producing 13 times more patents per employee than large firms. Small businesses employ more than 40 percent of America's high-tech workers, and their size and nimbleness allows them to quickly adapt to emerging science and changing commercial realities.

While smaller firms house some of this nation's brightest minds, what they usually don't house are large development departments that specialize in securing grants and new contracts. As a result, highly qualified small businesses often miss out on opportunities to gain entry into promising new markets.

That's where clusters come in. They convene all the major players, who pool resources and expertise to attract funding and research dollars, which

in turn helps small firms scale up and hire. Clusters also train the local labor pool in specific skills sets that are in high demand – usually, in the STEM disciplines (science, technology, engineering and math). In short, clusters help regions harness what makes them special to drive breakthroughs in emerging industries with the potential to help power the American economy for generations.

The SBA currently supports clusters focused on advanced power and energy in Minnesota, geospatial technologies in Mississippi, defense and aerospace in Alabama, smart grid technologies in Illinois, electrochemical energy storage in Connecticut, cyber security

■ Continued on page 3

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

Sub Bids Requested From Qualified
DBE, UDBE Subcontractors & Suppliers for

**City of Fairfield -
Fairfield Transportation Center Storm Drain
& Sewer Line Relocation**

Location: Fairfield, CA

Bid Date: July 29, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Concrete Flatwork; Signage & Striping; Traffic Control; Sawcutting; Asbestos Pipe Removal; Sewer Line Inspection; Traffic Loops; Survey; Trucking; RCP/VCP Pipe Supply; and Pipe Abandonment.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Kevin Ratliff

An Equal Opportunity Employer

**Blocks 36-39 Hardscape and Infrastructure
Project Advertisement**

**Mission Bay Development Group, LLC
is seeking Contractors for the Blocks 36-39
Hardscape and Infrastructure Project.**

Scope of work for this project includes demolition, roadbase, asphalt, plane and overlay, sidewalk, storm drain, low pressure, reclaimed water, and joint trench work.

This project has a 50% SBE/LBEs goal. One set of bid documents will be distributed to each interested General Contractor.

Please contact **Cathy Serrano** of
Townsend Management, Inc., at (415) 355-6644
to order a bid set. A pre-bid conference will be held
at 410 China Basin Street, San Francisco, CA on
Tuesday, July 29, 2014 at 2:00 PM.

Requesting Sub-bids from Qualified
SBE/DVBE/MBE/WBE/OBE

Subcontractors/Vendors for:

**Request for Proposal (RFP) No. 90214
Los Angeles Department of Water and Power
Deadline Date: August 5, 2014**

Work, as directed by Carmen Group, with various trade/advocacy organizations which shall include, but not be limited to: Large Public Power Council, American Public Power Association, Southern California Public Power Association, association of Metropolitan Water Agencies, and the Association of California Water Agencies. Copies of the bid proposal are available for download at: <http://www.labavn.org>.

Carmen Group is willing to assist all SBE, DVBE, MBE, WBE, OBE subcontractors in obtaining bonds, lines of credit and/or insurance.

Carmen Group, Incorporated

Contact Person: **Mia O'Connell**

505 9th Street NW, Washington DC 20004
(202) 785-0500 (phone) • (202) 478-1734 (fax)

Oconnellm@carmengroup.com



Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Survey, Traffic Control, SWPPP, Trucking, Soil Testing, Masonry, Fencing,
Minor Structural Concrete, Landscaping, Electrical, Paving

Fletcher Recharge Basin Project

City of Orange, CA

Orange County Water District

Contract No. FB-2014-1

BID DATE July 29, 2014 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Mike Greenlee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC
An Equal Opportunity Employer**

Bid Requests from Certified SBE Subcontractors and Suppliers for ALL TRADES except for Structural & Miscellaneous Metals (including design-build and design-assist), Fire Protection (design-build), Solar Thermal Water Heating System (design-build), Infrastructure

HUNTERS VIEW - PHASE 2 BLOCKS 7 & 11

This is a OCII project with construction workforce and prevailing wage requirements.

Hunters View - Phase 2 Blocks 7 & 11

Middle Point Road (Intersection - West Point Road) • San Francisco, CA 94124

Bid Date: 8/22/14 @ 2 PM

Voluntary Pre-bid Meeting on 8/6/14 at 10:00 AM at Jobsite Trailer located on the east side of Middle Point Rd. in San Francisco, CA 94124.

CAHILL/NIBBI JOINT VENTURE

Contact: Julie Park • estimating@cahill-sf.com, (415) 986-0600

Sub-Bids Requested From DBE Subcontractors & Suppliers for:

Seismic Retrofit Phase III - 15 Bridge Sites

Specification No. 14-13

Contract No. C51494

Federal Project No. BHLOZ-6248(031)

Owner: State of CA, Dept of Water Resources

Location: Fresno, Kings and Kern Counties, CA

Bid Date: July 30, 2014 @ 2:00 PM

TRADES: Rebar, Traffic Control, Concrete, Demolition, Asbestos Testing, Paving, Trucking, Surveying, Drilling, Joint Sealants, Concrete Cutting, Misc. Metals, Masonry.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763 • Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: **Karen Reichenberger**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

SUB-BID REQUEST ADS

Sub-Bids Requested From DBE Subcontractors & Suppliers for:

Seismic Retrofit Phase II
Butt Rd, McCabe Rd, & Mervel Ave. Bridges
Specification No. 14-14
Contract No. C51495
Federal Project No. BRLSZ-6248(032)
Owner: State of CA, Dept of Water Resources
Location: Merced CA
Bid Date: July 30, 2014 @ 2:00 PM

TRADES: Rebar, Traffic Control, Concrete, Demolition, Asbestos Testing, Paving, Trucking, Drilling, Joint Sealants, Concrete Cutting, Misc. Metals, Masonry, Surveying.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
 Phone: (916) 351-0457 • Fax: (916) 351-1674
 Contact: Karen Reichenberger

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

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Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

REQUESTING SUB BIDS

From Qualified/Certified MBE/WBE/OBE/SBE/DVBE/DBE Subcontractors & Suppliers on the following trades but not limited to;
 Coil Steel, Cement, Sand, Rock, Polyethylene Tape, Flanges, Mechanical Couplings, Welding and Trucking
 For the following project;

Los Angeles Department of Water and Power
Welded Steel Pipe and Appurtenances for the
Los Angeles Reservoir Ultraviolet
Disinfection Plant

Specification No. 7569

BID DATE/TIME: August 5, 2014 @ 2:00 PM

Ameron Water Transmission Group

(An Equal Opportunity Employer)
 10681 Foothill Blvd., Suite 450,
 Rancho Cucamonga, CA 91730
 Office - 909/944-4100 x 323 • FAX 909/944-4113
 Contact: Dennis Shearer

Plans and specifications can be viewed at Ameron Water Transmission Group or obtained from LADWP, 111 North Hope Street, Room L-43, Los Angeles, CA 90012 (213/367-4211)

MEET AND GREET OUTREACH EVENT

Is Your Company At Risk? New Rules and Regs May Mean You're Not Compliant

“Title VII Equal Opportunity Employment Summit”

Celebrating the 50th Anniversary of
 The Civil Rights Act of 1964

August 28, 2014: 8 am – 3:30PM

Westin Bonaventure Hotel, Los Angeles, CA

Sponsored by SKANSKA and Veterans Advocacy Group of America

Specifically for **Prime Contractors, Tier 1 Subs, Human Resources professionals and Project Managers**, event Workshops offer you a Certificate of Completion for your Compliance / Good Faith files. Topics include: **Project Labor Agreements, VEVRAA Rules, Apprenticeship Program Details, and Effective Outreach.**

**Meet industry/agency experts,
 To make sure your firm isn't in danger!**

Register today: www.TitleVIIsummit.org or call 800-654-3188

CONTRACTOR OUTREACH EVENT

Project:

Merritt College – Center for Science and Allied Health [Oakland, CA]

General Contractor:

Clark & Sullivan / Walsh Construction A Joint Venture

Potential Bid Packages:

Wire Shelving, Projection Screen(s), Joint Protection, Signage, Display Case and Install, Blackout Curtains, FF&E Install, Final Cleaning, Landscaping, Site Paving, and Site Lighting.

Location: Merritt College

(12500 Campus Drive, Oakland, CA 94619) Building R, Rm. 110

Date: August 4th, 2014 at 5pm

**LOCAL AND SMALL BUSINESSES ARE ENCOURAGED TO ATTEND OUTREACH EVENT.
 FOR MORE INFORMATION, DETAILS, OR ANY QUESTIONS,
 PLEASE CONTACT TRIP MILLER [cmiller@clarksullivan.com]**

A Bank's Gift...

Continued from page 1

and defense technologies in San Diego, and flexible electronic products in Ohio.

A third party evaluator just completed the third year of a performance report Download Adobe Reader to read this link content, comparing small businesses that participated in an SBA-funded cluster with their local competitors that did not. Entrepreneurs in clusters created jobs and grew their payrolls four times faster than their industry peers. And over the three-year period, they attracted an additional \$161 million in private capital and grants to support their work. Nearly 9 in

10 entrepreneurs said they were unable to obtain similar support outside of the cluster.

Chase's commitment is powerful evidence that major players in the finance world are now seeing the light on clusters. And that's good news for the small businesses that are quietly powering our economy's high-tech transformation. These are exciting times to be both an innovator and an entrepreneur in America. Who knows where the next Silicon Valley may spring up?

Source: U.S. SBA

Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN DIEGO

ADVERTISEMENT FOR BIDS (AFTER PREQUALIFICATION)

Subject to conditions prescribed by the University of California, San Diego, sealed bids for a lump-sum contract are invited for the following work:

SIO COASTAL MEANDER – UPPER BIOLOGICAL GRADE SEGMENT UNIVERSITY OF CALIFORNIA, SAN DIEGO PROJECT NO.: P4S-808 / W9933947

DESCRIPTION OF WORK:

The Coastal Meander Project will develop approximately 700 ft. of public trail west of Biological Grade, one section of an existing trail. Parts of this section will be compacted decomposed granite; others will be raised composite decking supported by concrete piers. Estimated project duration is 84 calendar days.

Procedures: Bidding documents will be available at 4:00 P.M., Thursday, July 17, 2014. To order plans and specifications or for a list of planholders go to:

<http://mayerplans.mayer.com/ucsd.php>

There is no charge for the Bid Documents which will be made available to the prequalified bidders. Only prequalified bidders will be allowed to submit a bid on this project. The following bidders have been prequalified to bid on this project:

3-D ENTERPRISES, INC.
NIELSEN CONSTRUCTION
WESTERN RIM CONSTRUCTIONS

For full advertisement, including list of all prequalified bidders, go to www.fdc.ucsd.edu and click on the project. Scroll to the bottom of the page to Prequalification Documents and click to open each file.

Bids will be received only at:

University of California, San Diego
Facilities Design & Construction

10280 N. Torrey Pines Road, Suite 465
La Jolla, CA 92037
Contact: Stephanie Kelner/Carrie Robb

Bid Deadline: Sealed bids must be received on or before **2:00 P.M., THURSDAY, JULY 31, 2014**. The bids will be opened at approximately 2:10 P.M.

MANDATORY PRE-BID CONFERENCE

A MANDATORY Pre-Bid Conference/Job Walk will be conducted on **THURSDAY, JULY 24, 2014**, beginning promptly at **2:00 P.M.** Only bidders who participate in the Pre-Bid Conference/Job Walk in its entirety will be allowed to bid on the Project as prime contractors. Job walk attendance is mandatory for ALL prequalified bidders.

Participants shall meet at the parking lot south of MESOM (Marine Ecosystem Sensing, Observation and Modeling building), north of Isaacs Hall. For directions to the Pre-Bid Conference/Job Walk contact Ken Shafer, Facilities Management, at 858-822-2806 or kgshafer@ucsd.edu. UCSD maps can be found at <http://maps.ucsd.edu>.

Bid Security in the amount of ten percent (10%) of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid Bond shall be, on the Bid Deadline, listed in the latest published State of California, Department of Insurance, list of *Insurers Admitted to Transact Surety Insurance in This State*.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **A – California General Engineering Contractor**

Contractor and every Subcontractor required to submit certified payrolls and labor compliance documentation shall use the FM International Labor Compliance Program software LCPTracker provided by University. The software is a web-based system accessed by a web browser. Contractor and each Subcontractor will be provided a Log-On identifica-

tion and password to access University's reporting system. Use of the system may entail additional data entry of weekly payroll information including, without limitation: employee identification, labor classification, total hours worked and hours worked on the project, wage and benefit rates paid, etc. The required software shall be used regardless of the ability to interface with Contractor's or Subcontractor's payroll and accounting software or system. On-line training in the use of the system is available via the Internet. University may elect to schedule training classes in the use of the LCPTracker and Contractor shall have all necessary personnel attend and shall require attendance by all Subcontractors.

This project is funded in whole or in part by bonds issued by the State of California.

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE's) and is committed to promote a diverse pool of firms for our building programs.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$200,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Diego
JULY 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a lump-sum contract are invited for the following work:

Natural Sciences II – Re-Roof Exhaust Fan Area Project Number: 2500-072.

Description of Work: Provide all set-up, equipment, labor, and materials to provide new PVC roofing system at the Natural Sciences II equipment area. Provide demolition, asbestos remediation, tapered insulation, sheet metal flashing, exterior painting, and drain inserts

Procedures: Bidding documents will be available at 1:00, Monday, July 28, 2014, at ucscplanroom.com for review and free download.

Bidders must attend a **mandatory** pre-bid conference at **Tuesday, July 29, 2014 at 2:00 PM** in the PP&C Conference Room.

Bids will be received only at: PHYSICAL PLANNING AND CONSTRUCTION, CONTRACTS OFFICE, UNIVERSITY OF CALIFORNIA, SANTA CRUZ, 1156 HIGH STREET, SANTA

CRUZ, CA 95064, Bid Deadline: **Sealed bids must be received on or before 3:00 PM, TUESDAY, AUGUST 12, 2014.**

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **GENERAL BUILDING CONTRACTOR - B,**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$ 92,500.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
July 2014



calottery

CALIFORNIA LOTTERY Request for Proposal #50002 Statewide Construction Services

The California Lottery (Lottery) is releasing Request for Proposal (RFP) #50002 to invite proposals from qualified firms offering to provide Statewide Construction on an as-needed basis.

The RFP is available to download on the Lottery website at www.calottery.com under "Vendors". **The Lottery will not distribute paper copies of the RFP.**